| Attachment 1.                                 |  |   |                                   |          |
|---|--|---|-----------------------------------|----------|
| Reporting period:                             | 1.1.2017   | do  | 31.3.2017                         |          |
| Quarteri                                      | y financial statement of   | the entrepreneur  | - TFI-POD                         |          |
| Tax number (MB): 037:                         | 50272  |   |                                   |          |
| Company registration number (MBS):            | 00959  |   |                                   |          |
| Personal identification 79766 number (OIB):   | 5124714  |   |                                   |          |
| Issuing company: INSTITUT I                   | GH D.D.  |   |                                   |          |
| Postal code and place: 10                     | ZAGRE  | В   |                                   |          |
| Street and house number: JANKA RA             | KUŠE 1   |   |                                   |          |
| E-mail adress: igh@igh.hi                     | <u>r</u>   |   |                                   |          |
| Internet adress: http://www                   | v.igh.hr   |   |                                   |          |
| unicipality/city code and name: 133           | ZAGREB   |   |                                   |          |
| County code and name: 21                      | GRAD ZAGREB  |   | Number of employees               | 503      |
| Consolidated report: NO                       | ]  |   | (quarter end)<br>NKD code:        | 7219     |
| pmpanies of the consolidation subject (acco   | ording to IFR\$  | Seat:   | MB:                               |          |
|   |  |   |                                   |          |
|   |  | 1   |                                   |          |
|   |  |   |                                   |          |
|   |  |   |                                   |          |
|   |  | 1   |                                   |          |
|   |  |   |                                   |          |
| Bookkeeping service:                          |  |   |                                   |          |
| Contact person: <b>ŠPINDERK</b>               | JADRANKA   |   |                                   |          |
| (please ente<br>Telephone: <b>01 6125 444</b> | er only contact person's family name   | the removed the second of the | 01 6125 404                       |          |
| E-mail adress: igh@igh.hr                     |  |   |                                   |          |
| Family name and name: IVAN PALA               |  | OLIVER KUMRIĆ   |                                   |          |
| (person auth                                  | norized to represent the company)  |   |                                   |          |
|   | ce sheet, profit and loss statement,   | cash flow statement, state  | ement of changes in equity,       |          |
| and notes to financial statem                 | nents<br>nsible for the drawing-up of financia   | statements  |                                   |          |
| Report of the Management I                    |  | statements  |                                   |          |
|   | Sills and the same of the same | 71  | - di's                            |          |
|   | TMP. VSHož   | (signature of the pe  | erson authorized to represent the | company) |
|   | 101  | // .  | <b>1</b>                          |          |
|   | OT OT JONES OF TOWNERS   | lli   | I flu                             |          |

### BALANCE SHEET as of 31.03.2017.

| INSTITUT IGH D.D.   |            |                    |                    |
|---|------------|--------------------|--------------------|
| Position  | AOP        | Previous period    | Current period     |
| 1   | 2          | 3                  | 4                  |
| A) DEGENERAL EG FOR GURGORIERE AVENUAL RAIR AVENUAL RAIR                                      |            |                    |                    |
| A) RECEIVABLES FOR SUBSCRIBED AND NON - PAID CAPITAL  | 001        |                    |                    |
| B) LONG - TERM ASSETS (003+010+020+029+033)  I. INTANGIBLE ASSETS (004 to 009)                | 002        | 361.314.399        | 360.390.194        |
| 1. Assets development   | 003        | 4.144.908          | 4.032.222          |
| Concessions, patents, licence fees, merchandise and service brands, software and other rights | 004        | 1.531.701          | 4 200 740          |
| 3. Goodwill   | 005<br>006 | 1.531.701          | 1.308.719          |
| Prepayments for purchase of intangible assets   | 007        | 0                  |                    |
| Intangible assets in preparation  | 008        | 2.613.207          | 2.723.503          |
| 6. Other intangible assets  | 009        | 2.013.207          | 2.725.500          |
| II. TANGIBLE ASSETS (011 to 019)  | 010        | 175.963.426        | 175.294.262        |
| 1. Land   | 011        | 63.760.082         | 63.760.082         |
| 2. Buildings  | 012        | 62.001.464         | 60.971.602         |
| 3. Plant and equipment  | 013        | 13.934.871         | 13.635.898         |
| Instuments, plant inventories and transportation assets                                       | 014        | 5.473.529          | 5.534.841          |
| 5. Biological assets  | 015        | 0                  | 0.001.011          |
| 6. Prepayments for tangible assets  | 016        | 335.434            | 772.372            |
| 7. Tangible assets in preparation   | 017        | 26.537.960         | 26.699.381         |
| 8. Other material assets  | 018        | 303.336            | 303.336            |
| 9. Investment in buildings  | 019        | 3.616.750          | 3.616.750          |
| III. LONG-TERM FINANCIAL ASSETS (021 to 028)  | 020        | 179.619.100        | 179.561.513        |
| 1. Shares (stocks) in related parties   | 021        | 156.137.605        | 156.137.605        |
| 2. Loans given to related parties   | 022        | 5.088.198          | 4.982.579          |
| 3. Participating interests (shares)   | 023        |                    |                    |
| 4. Loans to entrepreneurs in whom the entity hold participating interests                     | 024        |                    |                    |
| 5. Investment in securities   | 025        |                    |                    |
| 6. Loans, deposits and similar assets   | 026        | 444.745            | 492.777            |
| 7. Other long - term financial assets   | 027        | 2.948.552          | 2.948.552          |
| Investments accounted by equity method  | 028        | 15.000.000         | 15.000.000         |
| IV. RECEIVABLES (030 to 032)  | 029        | 1.586.965          | 1.502.197          |
| Receivables from related parties  | 030        | 0                  | 0                  |
| Receivables based on trade loans  | 031        | 1.586.965          | 1.502.197          |
| 3. Other receivables  | 032        | 0                  | 0                  |
| V. DEFERRED TAX ASSETS  | 033        | 0                  | 0                  |
| C) SHORT TERMS ASSETS (035+043+050+058)   | 034        | 166.258.803        | 170.216.795        |
| I. INVENTORIES (036 to 042)   | 035        | 108.840.997        | 108.840.997        |
| 1. Row material   | 036        | 0                  | 0                  |
| 2. Work in progress   | 037        | 247.493            | 247.493            |
| 3. Finished goods   | 038        | 0                  | 0                  |
| 4. Merchandise  | 039        | 568.162            | 568.162            |
| 5. Prepayments for inventories  | 040        | 0                  | 0                  |
| 6. Long - term assets held for sale   | 041        | 108.025.342        | 108.025.342        |
| 7. Biological assets  | 042        | 0                  | 0                  |
| II. RECEIVABLES (044 to 049)  1. Receivables from related parties                             | 043        | 40.596.629         | 42.718.959         |
| Accounts receivable   | 044        | 790.148            | 768.830            |
| Receivables from participating entrepreneurs  | 045        | 36.784.143         | 38.488.985         |
| Receivables from employees and shareholders   | 046<br>047 | 670 100            | 752 002            |
| Receivables from government and other institutions  | 047        | 678.198<br>955.976 | 753.902<br>594.462 |
| 6. Other receivables  | 049        | 1.388.164          | 2.112.780          |
| III. SHORT - TERM FINANCIAL ASSETS (051 to 057)   | 050        | 13.287.447         | 15,157,066         |
| 1. Shares (stocks) in related parties   | 051        | 0                  | 10.107.000         |
| 2. Loans given to related parties   | 052        | 298.204            | 342.204            |
| 3. Participating interests (shares)   | 053        | 230.204            | 0-72.204           |
| Loans to entrepreneurs in whom the entity hold participating interests                        | 054        | 0                  | 0                  |
| 5. Investment in securities   | 055        | 0                  | 0                  |
| 6. Loans, deposits and similar assets   | 056        | 12.989.243         | 14.814.862         |
| 7. Other financial assets   | 057        | 0                  | 0                  |
| IV. CASH AT BANK AND IN CASHIER   | 058        | 3.533.730          | 3.499.773          |
| D) PREPAID EXPENSES AND ACCRUED INCOME  | 059        | 4.023.444          | 5.394.934          |
| E) TOTAL ASSETS (001+002+034+059)   | 060        | 531.596.646        | 536.001.923        |
| F) OFF-BALANCE SHEET NOTES  | 061        | 38.462.783         | 44.803.487         |

| LIABILITIES AND CAPITAL  A) CAPITAL AND RESERVES (063+064+065+071+072+075+078)   | 062 | -29.746.045  | -23.986.120  |
|--|-----|--------------|--------------|
| I. SUBSCRIBED CAPITAL  |     | 116.604.710  |              |
| II. CAPITAL RESERVES   | 063 |              | 116.604.710  |
|  | 064 | 0            | 20.744       |
| III. RESERVES FROM PROFIT (066+067-068+069+070)                                  | 065 | 0            | -30.714      |
| 1. Reserves prescribed by law  | 066 | 0            | 0            |
| 2. Reserves for treasury stocks  | 067 | 1.446.309    | 1.446.309    |
| 3. Treasury stocks and shares (deduction)  | 068 | 1.446.309    | 1.477.023    |
| 4. Statutory reserves  | 069 | 0            | 0            |
| 5. Other reserves  | 070 | 0            | 0            |
| IV. REVALUATION RESERVES   | 071 | 137.678.337  | 136.747.002  |
| V. RETAINED EARNINGS OR ACCUMULATED LOSS (073-074)                               | 072 | -223.342.725 | -283.097.755 |
| 1. Retained earnings   | 073 | 12.010.689   | 12.942.025   |
| 2. Accumulated loss  | 074 | 235.353.414  | 296.039.780  |
| VI. PROFIT / LOSS FOR THE CURRENT YEAR (076-077)                                 | 075 | -60.686.367  | 5.790.637    |
| Profit for the current year  | 076 |              | 5.790.637    |
| 2. Loss for the current year   | 077 | 60.686.367   | 0            |
| VII. MINORITY INTEREST   | 078 | 0            | 0            |
| B) PROVISIONS (080 to 082)   | 079 | 6.851.514    | 6.851.514    |
| Provisions for pensions, severance pay and similar liabilities                   | 080 | 768.473      | 768.473      |
| 2. Reserves for tax liabilities  | 081 | 0            | 0            |
| 3. Other reserves  | 082 | 6.083.041    | 6.083.041    |
| C) LONG TERM LIABILITIES (084 to 092)  | 083 | 321.829.906  | 317.463.156  |
| Liabilities to related parties   | 084 | 241.777      | 241.777      |
| 2. Liabilities for loans, deposits etc.  | 085 | 70.500       | 70.500       |
| Liabilities to banks and other financial institutions                            | 086 | 280.626.785  | 276.063.155  |
| Liabilities for received prepayments   | 087 | 0            | 0            |
| 5. Accounts payable  | 088 | 6.152.231    | 6.395.936    |
| Liabilities arising from debt securities   | 089 | 0            | 0            |
| 7. Liabilities to entrepreneurs in whom the entity holds participating interests | 090 | 0            | 0            |
| 8. Other long-term liabilities   | 091 | 4.464.873    | 4.622.489    |
| 9. Deferred tax liability  | 092 | 30.273.740   | 30.069.299   |
| D) SHORT - TERM LIABILITIES (094 to 105)   | 093 | 200.512.432  | 202.523.273  |
| Liabilities to related parties   | 094 | 1.380.990    | 1.781.288    |
| 2. Liabilities for loans, deposits etc.  | 095 | 2.973.345    | 3.060.140    |
| Liabilities to banks and other financial institutions                            | 096 | 65.459.326   | 65.290.224   |
| Liabilities for received prepayments   | 097 | 2.809.026    | 5.553.975    |
| 5. Accounts payable  | 098 | 24.435.373   | 23.071.852   |
| 6. Liabilities arising from debt securities                                      | 099 | 70.973.241   | 70.973.241   |
| 7. Liabilities to enterpreneurs in whom the entity holds participating interests | 100 | 0            | 0            |
| 8. Liabilities to employees  | 101 | 9.036.057    | 8.708.342    |
| Liabilities for taxes, contributions and similar fees                            | 102 | 12.481.386   | 12.814.628   |
| 10. Liabilities to share - holders   | 103 | 0            | 0            |
| 11. Liabilities for long term assets held for sale                               | 104 | o            | 0            |
| 12. Other short - term liabilities   | 105 | 10.963.688   | 11.269.583   |
| E) DEFERRED SETTLEMENTS OF CHARGES AND INCOME DEFERRED TO FUTURE PERIOD          | 105 | 32.148.839   | 33.150.100   |
| F) TOTAL CAPITAL AND LIABILITIES (062+079+083+093+106)                           | 107 | 531.596.646  | 536.001.923  |
| G) OFF-BALANCE SHEET NOTES   | 107 | 38.462.783   | 44.803.487   |
| APPENDIX TO BALANCE SHEET (only for consolidated financial statements)           | 100 | 30.402.703   | 44.003.487   |
| A) CAPITAL AND RESERVES  |     |              |              |
| Attributed to equity holders of parent company                                   | 400 |              |              |
| 2. Attributed to equity noiders of parent company                                | 109 |              |              |
| z. Attributed to millority interests   | 110 |              |              |

, A

### PROFIT AND LOSS ACCOUNT

for period 01.01.2017. to 31.03.2017

INSTITUT IGH D.D.

| Position  | AOP        | Previous                | period   | Current                 | t period                 |
|---|------------|-------------------------|--|-------------------------|--------------------------|
|   |            | Cummulative             | Periodical   | Cummulative             | Periodical               |
| 1   | 2          | 3                       | 4  | 5                       | 6                        |
| I. OPERATING REVENUES (112+113)   | 111        | 35.188.404              | 35.188.404   | 44.458.694              | 44.458.694               |
| 1. Sales revenues   | 112        | 33.487.166              | 33.487.166   | 43.612.777              | 43.612.777               |
| 2. Other operating revenues   | 113        | 1.701.238               | 1.701.238  | 845.917                 | 845.917                  |
| II. OPERATNG EXPENSES (115+116+120+124+125+126+129+130)   | 114        | 39.353.958              | 39.353.958   | 39.938.601              | 39.938.601               |
| Changes in the value of work in progress and finished goods   | 115        |                         |  |                         | 0                        |
| 2. Material costs (117 to 119)  | 116        | 9.341.083               | 9.341.083  | 12.701.496              | 12.701.496               |
| a) Raw material and material costs  | 117        | 1.697.298               | 1.697.298  | 1.884.163               | 1.884.163                |
| b) Costs of goods sold  | 118        | 0                       | 7.040.705  | 0                       | 40.047.000               |
| c) Other external costs   | 119        | 7.643.785               | 7.643.785  | 10.817.333              | 10.817.333               |
| 3. Staff costs (121 to 123) a) Net salaries and wages   | 120        | 22.564.296              | 22.564.296   | 20.942.639              | 20.942.639<br>11.555.536 |
|   | 121        | 12.983.209<br>6.287.562 | 12.983.209<br>6.287.562  | 11.555.536<br>6.603.083 | 6.603.083                |
| b) Costs for taxes and contributions from salaries  | 122<br>123 | 3.293.525               | 3.293.525  | 2.784.020               | 2.784.020                |
| c) Contributions on gross salaries  4. Depreciation   | 123        | 2.325.232               | 2.325.232  | 1.909.015               | 1.909.015                |
| 5. Other costs  | 125        | 3.677.107               | 3.677.107  | 3.736.487               | 3.736.487                |
|   | 126        | 1.154.172               | 1.154.172  | 618.946                 | 618.946                  |
| Impairment (127+128)     a) Impairment of long-term assets (excluding financial assets)   | 127        | 1.154.172               | 1.154.172  | 610.946                 | 010.940                  |
|   |            | 1.154.172               | 1.154.172  | 618.946                 | 618.946                  |
| b) Impairment of short-term assets (excluding financial assets)  7. Provisions  | 128<br>129 | 236.800                 | 236.800  | 010.340                 | 010.540                  |
| 8. Other operating expenses   | 130        | 55.268                  | 55.268   | 30.018                  | 30.018                   |
| III. FINANCIAL INCOME (132 to 136)  | 131        | 4.305.596               | 4.305.596  | 4.667.242               | 4.667.242                |
| Interest income, foreign exchange gains, dividends and similar income from related  | 132        | 4.303.336               | 4.303.390  | 4.007.242               | 4.007.242                |
| Interest income, foreign exchange gains, dividends and similar income from non-related     Interest income, foreign exchange gains, dividends and similar income from non-related | 133        | 4.305.596               | 4.305.596  | 4.667.242               | 4.667.242                |
| Share in income from affiliated entrepreneurs and participating interests   | 134        | 4.303.330               | 4.303.330  | 4.007.242               | 1.007.242                |
| Unrealized gains (income) from financial assets   | 135        | 0                       | 0  | 0                       | 0                        |
| 5. Other financial income   | 136        | 0                       | 0  | 0                       | 0                        |
| IV. FINANCIAL EXPENSES (138 to 141)   | 137        | 4.365.813               | 4.365.813  | 3.601.138               | 3.601.138                |
| Interest expenses, foreign exchange losses and similar expenses from related parties  | 138        | 165.691                 | 165.691  | 172.171                 | 172.171                  |
| Interest expenses, foreign exchange losses and similar expenses from non - related  | 139        | 3.518.707               | 3.518.707  | 3.036.440               | 3.036.440                |
| 3. Unrealized losses (expenses) on financial assets   | 140        | 0.510.707               | 0.010.707  | 0.000.440               | 0.000.440                |
| 4. Other financial expenses   | 141        | 681.415                 | 681.415  | 392.527                 | 392.527                  |
| V. INCOME FROM INVESTMENT SHARE IN PROFIT OF ASSOCIATED ENTREPRENEURS   | 142        | 0                       | 0  | 002.027                 | 0                        |
| VI. LOSS FROM INVESTMENT SHARE IN LOSS OF ASSOCIATED ENTREPRENEURS  | 143        | 0                       | 0  |                         | 0                        |
| VII. EXTRAORDINARY - OTHER INCOME   | 144        | 0                       | 0  |                         | 0                        |
| VIII. EXTRAORDINARY - OTHER EXPENSES  | 145        | 0                       | 0  |                         | 0                        |
| IX. TOTAL INCOME (111+131+142 + 144)  | 146        | 39.494.000              | 39.494.000   | 49.125.936              | 49.125.936               |
| X. TOTAL EXPENSES (114+137+143 + 145)   | 147        | 43.719.771              | 43.719.771   | 43.539.739              | 43.539.739               |
| XI. PROFIT OR LOSS BEFORE TAXATION (146-147)  | 148        | -4.225.771              | -4.225.771   | 5.586.197               | 5.586.197                |
| 1. Profit before taxation (146-147)   | 149        | 0                       | 0  | 5.586.197               | 5.586.197                |
| 2. Loss before taxation (147-146)   | 150        | 4.225.771               | 4.225.771  | 0                       | 0                        |
| XII. PROFIT TAX   | 151        | 0                       | 0  | -204.440                | -204.440                 |
| XIII. PROFIT OR LOSS FOR THE PERIOD (148-151)   | 152        | -4.225.771              | -4.225.771   | 5.790.637               | 5.790.637                |
| 1. Profit for the period(149-151)   | 153        | 0                       | 0  | 5.790.637               | 5.790.637                |
| 2. Loss for the period (151-148)  | 154        | 4.225.771               | 4.225.771  | 0                       | 0                        |
| APPENDIX to Profit and Loss Account (only for consolidated financial statements)  |            |                         | ***************************************  |                         | **                       |
| XIV. PROFIT OR LOSS FOR THE PERIOD  |            |                         |  |                         |                          |
| Attributed to equity holders of parent company  | 155        |                         |  |                         |                          |
| 2. Attributed to minority interests   | 156        |                         |  |                         |                          |
| STATEMENT OF COMPREHENSIVE INCOME (IFRS)  |            |                         | The state of the s |                         |                          |
| I. PROFIT OR LOSS FOR THE PERIOD (= 152)  | 157        | -4.225.771              | -4.225.771   | 5.790.637               | 5.790.637                |
| II. OTHER COMPREHENSIVE INCOME / LOSS BEFORE TAX(159 to 165)  | 158        | 0                       | 0  | 0                       | 0                        |
| Exchange differences on translation of foreign operations   | 159        | 0                       | 0  | 0                       | 0                        |
| Movements in revaluation reserves of long-term tangible and intangible assets   | 160        | 0                       | 0  | 0                       | 0                        |
| Profit or loss from revaluation of financial assets available for sale  | 161        | 0                       | 0  | 0                       | 0                        |
| 4. Gains or losses on efficient cash flow hedging   | 162        | 0                       | 0  | 0                       | 0                        |
| 5. Gains or losses on efficient hedge of a net investment in foreign countries  | 163        | 0                       | 0  | 0                       | 0                        |
| Share in other comprehensive income / loss of associated companies  | 164        | 0                       | 0  | 0                       | 0                        |
| 7. Actuarial gains / losses on defined benefit plans  | 165        | 0                       | 0  | 0                       | 0                        |
| III. TAX ON OTHER COMPREHENSIVE INCOME FOR THE PERIOD   | 166        | 0                       | 0  | 0                       | 0                        |
| IV. NET OTHER COMPREHENSIVE INCOME/ LOSS FOR THE PERIOD (158-166)   | 167        | 0                       | 0  | 0                       | 0                        |
| V. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD(157+167)   | 168        | -4.225.771              | -4.225.771   | 5.790.637               | 5.790.637                |
| APPENDIX to Statement of comprehensive income (only for consolidated financial statements)  |            |                         |  |                         |                          |
| VI. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD   |            |                         |  |                         |                          |
| Attributed to equity holders of parent company  | 169        |                         |  |                         |                          |
| 2. Attributed to minority interests   | 170        | 1                       |  |                         |                          |

### STATEMENT OF CASH FLOWS - Indirect method

period 01.01.2017. to 31.03.2017

| Position   | AOP | Previous period | Current period |
|--|-----|-----------------|----------------|
| 1  | 2   | 3               | 4              |
| CASH FLOW FROM OPERATING ACTIVITIES                                      |     |                 |                |
| Profit before tax  | 001 | -4.225.771      | 5.586.197      |
| 2. Depreciation  | 002 | 2.325.232       | 1.909.015      |
| 3. Increase in short-term liabilities                                    | 003 | 5.108.799       | 1.062.563      |
| Decrease in short term receivables                                       | 004 | 0               | 0              |
| 5. Decrease in inventories   | 005 | 0               | 0              |
| 6. Other cash flow increases   | 006 | 0               | 0              |
| I. Total increase in cash flow from operating activities (001 to 006)    | 007 | 3.208.260       | 8.557.775      |
| Decrease in short - term liabilities                                     | 800 | 0               | 0              |
| 2. Insrease in short - term receivables                                  | 009 | 2.033.000       | 3.493.820      |
| 3. Increase in inventories   | 010 | 0               | 0              |
| 4. Other cash flow decreases   | 011 | 2.367.627       | 5.097.801      |
| II. Total decrease in cash flow from operating activities (008 to 011)   | 012 | 4.400.627       | 8.591.621      |
| A1) NET INCREASE OF CASH FLOW FROM OPERATING ACTIVITIES (007-012)        | 013 | 0               | 0              |
| A2) NET DECREASE OF CASH FLOW FROM OPERATING ACTIVITIES (012-007)        | 014 | 1.192.367       | 33.846         |
| CASH FLOW FROM INVESTING ACTIVITIES                                      |     |                 |                |
| Cash flow from sale of long - term tangible and intangible assets        | 015 | 4.025           | 128.193        |
| Cash inflows from sale of equity and debt financial instruments          | 016 | 0               | 0              |
| 3. Interest receipts   | 017 | 41.797          | 150.739        |
| 4. Dividend receipts   | 018 | 0               | 0              |
| 5. Other cash inflows from investing activities                          | 019 | 2.022.929       | 500.000        |
| III. Total cash inflows from investing activities(015 to 019)            | 020 | 2.068.751       | 778.932        |
| Cash outflows for purchase of long - term tangible and intangible assets | 021 | 395.841         | 785.796        |
| Cash outflows for purchase of equity and debt financial instruments      | 022 | 0               | 0              |
| Other cash outflows from investing activities                            | 023 | 15.118          | 44.000         |
| IV. Total cash outflows from investing activities (021 to 023)           | 024 | 410.959         | 829.796        |
| B1) NET INCREASE OF CASH FLOW FROM INVESTING ACTIVITIES(020-024)         | 025 | 1.657.792       | 0              |
| B2) NET DECREASE OF CASH FLOW FROM INVESTING ACTIVITIES(024-020)         | 026 | 0               | 50.864         |
| CASH FLOW FROM FINANCING ACTIVITIES                                      |     |                 |                |
| Cash receipts from issuance of equity and debt financial instruments     | 027 | T 0             | 0              |
| Cash inflows from loans, debentures, credits and other borrowings        | 028 | 0               | 526.000        |
| Other cash inflows from financing activities                             | 029 | 0               | 0              |
| V. Total cash inflows from financing activities (027 to 029)             | 030 | 0               | 526.000        |
| Cash outflows for repayment of loans and bonds                           | 031 | 218.750         | 291.667        |
| 2. Dividends paid  | 032 | 0               |                |
| 3. Cash outflows for finance lease                                       | 033 | 262.612         | 95.980         |
| Cash outflows for purchase of own stocks                                 | 034 | 0               |                |
| Other cash outflows from financing activities                            | 035 | 0               | 87.600         |
| VI. Total cash outflows from financing activities (031 do 035)           | 036 | 481.362         | 475.247        |
| C1) NET INCREASE OF CASH FLOW FROM FINANCING ACTIVITIES (030-036)        | 037 | 0               | 50.753         |
| C2) NET DECREASE OF CASH FLOW FROM FINANCING ACTIVITIES (036-030)        | 038 | 481.362         | 0              |
| Total increases of cash flows (013 – 014 + 025 – 026 + 037 – 038)        | 039 | 0               | 0              |
| Total decreases of cash flows (014 – 013 + 026 – 025 + 038 – 037)        | 040 | 15.937          | 33.957         |
| Cash and cash equivalents at the beginning of period                     | 041 | 430.996         | 3.533.730      |
| Increase in cash and cash equivalents                                    | 042 | 0               | 0              |
| Decrease in cash and cash equivalents                                    | 043 | 15.937          | 33.957         |
| Cash and cash equivalents at the end of period                           | 044 | 415.059         | 3.499.773      |

# STATEMENT OF CHANGES IN EQUITY

1.7

from

1.1.2017

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31.3.2017

| Position   | AOP | Previous<br>year | Current year |
|--|-----|------------------|--------------|
|  | 2   | က                | 4            |
| 1. Subscribed capital  | 100 | 116.604.710      | 116.604.710  |
| 2. Capital reserves  | 002 |                  | 0            |
| 3. Reserves from profit  | 003 | 0                | -30.714      |
| 4. Retained earnings or accumulated loss   | 004 | -223.342.725     | -283.097.755 |
| 5. Profit / loss for the current year  | 002 | -60.686.367      | 5.790.637    |
| 6. Revaluation of long - term tangible assets                                    | 900 | 137.913.699      | 136.982.364  |
| 7. Revaluation of intangible assets  | 200 | 0                |              |
| 8. Revaluation of financial assets available for sale                            | 800 | 0                | 0            |
| 9. Other revaluation   | 600 | 0                |              |
| 10. Total capital and reserves (AOP 001 to 009)                                  | 010 | -29.510.683      | -23.750.758  |
| 11. Currency gains and losses arising from net investments in foreign operations | 011 | -235.362         | -235.362     |
| 12. Current and deferred taxes (part)  | 012 |                  |              |
| 13. Cash flow hedging  | 013 |                  |              |
| 14. Changes in accounting policies   | 014 |                  |              |
| 15. Correction of significant errors in prior periods                            | 015 |                  |              |
| 16. Other changes in capital   | 016 |                  |              |
| 17. Total increase or decrease in capital (AOP 011 to 016)                       | 017 | -235.362         | -235.362     |
| 7  |     |                  |              |
| 17 a. Attributed to equity holders of parent company                             | 018 |                  |              |
| 17 b. Attributed to minority interst   | 019 |                  |              |

Items decreasing the capital are entered with a negative number sign Data entered under AOP marks 001 to 009 are entered as situation on the Balance Sheet date

## INSTITUT IGH, d.d.

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### STATEMENT OF MANAGEMENT BOARD ON THE RESPONSIBILITY FOR PREPARING FINANCIAL REPORTS FOR THE INSTITUT IGH, JSC

The Company's Management Board has to ensure that the INSTITUT IGH d.d. financial reports for the first quarter of 2017 are prepared in accordance with the Accountancy Law (Official Gazette 78/15, 133/15, 120/16) and International Financial Reporting Standards as adopted by the European Union, so that these documents provide a true and unbiased picture of the Company's financial standing, business results, change in capital, and cash flow for the period under consideration.

After making due enquiries, the Management Board has a reasonable expectation that the Company has adequate resources to continue operation in the foreseeable future. Accordingly, the Management Board has prepared its financial reports under assumption that the Company will continue to operate for an unlimited period of time.

During preparation of financial reports, the Management Board is responsible:

- for the selection and, thereafter, for consistent use of appropriate accounting policies;
- for giving reasonable and sensible assessments and estimates;
- for applying valid financial reporting standards and for making public and explaining every materially significant discrepancy discovered in financial reports;
- for preparing financial reports under assumption of an unlimited period of operation, except in cases when such assumption is inappropriate.

The Management Board is responsible for keeping proper accountancy records that will depict, to an acceptable level of accuracy, the financial standing and business results of the Company, in full compliance with the Accountancy Law and International Financial Reporting Standards issued by the International Accounting Standards Board (IASB). The Management Board is also responsible for protecting and safeguarding the Company's assets, and hence for undertaking every measure it deems necessary to prevent and discover cases of fraud and other illegal activity.

Signed on behalf of the Management Board

Ivan Paladina, President of Management Board

Institut IGH, d.d. Zagreb Janka Rakuše 1 10000 Zagreb

28 April 2017

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### MANAGEMENT BOARD REPORT

# ON BUSINESS RESULTS OF INSTITUT IGH d.d. AND ITS SUBSIDIARIES IN THE PERIOD FROM 1 JANUARY TO 31 MARCH 2017

INSTITUT IGH, d.d. Zagreb and its subsidiaries are the leading service provider in the field of design, technical supervision, laboratory services and project management of infrastructure and civil engineering projects in Southeast Europe. 17 subsidiary companies with the same core activity or similar business activities are affiliated to Institut IGH d.d.

On 31 March 2017, a total of 537 employees were employed with INSTITUT IGH, d.d. and its subsidiary companies.

In the first quarter of 2017, INSTITUT IGH d.d. operated at a profit of HRK 5.8 million, primarily as the result of a 26% increase in operating revenues, which amount to HRK 44.4 million and a positive result of financial operations. On the other hand, the operating expenses remained at the level of the previous period of the previous year, which resulted in achieved EBITDA of HRK 6.4 million. Moreover, the Company achieved a positive result during the first quarter of 2017 in terms of financial revenues and expenses, primarily due to positive exchange rate differences due to appreciation of HRK compared to EUR.

In the first quarter of 2017, IGH Group realized a net profit of HRK 6 million, also primarily due to an increase in operating revenues of 27%, which amount to HRK 46.4 million and a positive result of financial operation. Consolidated operating expenses amount to HRK 41.8 million i.e. they are at the same level as in the first quarter of 2016, which together with an increase in revenues, resulted in achieved EBITDA of HRK 6.8 million.

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On 31 March 2017, INSTITUT IGH, d.d. had contracts in progress in the value amounting to HRK 431 million, out of which HRK 302 million refer to active contracts.

The achieved operating and net profit is a continuation of positive trends in the business operation of the Company and Group, and comes as a result of strong development of business operation on the domestic as well as international markets. On the other hand, the operating expenses were reduced by operational restructuring measures, and are directly managed on a daily basis. The results of the first quarter are partly result of external impact of HRK appreciation, however, independently of this effect, the net result is still positive, which represents another turning point after a period of losses. Followed by an increase in operating results, the Company continues the process of deleveraging and improvement of current liquidity.

Despite positive trends in business operation and the status of contracts, it cannot be ignored that the Company records negative equity as and that the obligation to repay the Senior loan principal commences in 2017 in compliance with the provisions of the Pre-bankruptcy Settlement Agreement and subsequent agreements with creditors of category a). Taking into account everything mentioned above, the Management Board is facing a challenging period, but being guided primarily by a stable positive operating result and the status of contracts base, the Management Board believes in stable and successful operations in following periods.

Zagreb, 28 April 2017

On behalf of the Management Board of INSTITUT IGH, d.d. van Paladina, President of the Management Board

Trgovački sud u Zagrebu, registarski utožak s matičnim brojem (MBS 080000959

Temelini kapita 116.604.710.00 km uplaćen u cijelosti Broi izdanih dionica: IGH-R-A 613.709 Nominalna viijednost dionice 190 km

MB: 3750272 OIB: 79766124714 Zagrebacka banka d.d HR7723600001101243767 SWIFT kod: ZABAHR2X

18/10/16 U JONZ

Ivan Paladina, dipl.aec, predsjednik Uprava Žarko Dešković, dipl.ing.grad, mr.sc. Oliver Kumrić, dipl.ing.grad., član Uprave

Nadzorni odbor predsjednik Nadzornog odbora



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